

Ripon Medical Center  
933 Newbury Street  
Ripon, WI 54971-0390  
(920) 748-9190

Type: 15  
Control: Other Not for Profit  
Fiscal Year: 10/01/01 to 09/30/02

County: Fond du Lac  
Analysis Area: Lake Winnebago (3)  
Volume Group: 2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	68.7%	57.4%	1.20	54.1%	1.27	30.0%	2.29	36.1%	1.90
Obstetrics	. %	39.6%	.	40.5%	.	16.4%	.	9.9%	.
Pediatrics	. %	48.0%	.	29.1%	.	6.4%	.	. %	.
Total hospital	55.2%	55.9%	0.99	51.9%	1.06	28.9%	1.91	30.2%	1.83
Average Census (Patients)									
Adult medical-surgical	7.6	30.4	0.25	23.6	0.32	5.7	1.32	7.9	0.95
Obstetrics	0.2	3.9	0.06	3.7	0.06	0.2	1.11	0.4	0.60
Pediatrics	0.0	1.8	0.00	0.8	0.00	0.0	0.00	0.0	.
Total hospital	8.3	55.4	0.15	44.3	0.19	7.2	1.15	9.1	0.91
Average Length of Stay (Days)									
Adult medical-surgical	3.2	3.9	0.81	3.6	0.88	3.3	0.98	3.4	0.95
Obstetrics	1.9	2.4	0.79	2.4	0.78	2.1	0.89	2.2	0.87
Pediatrics	.	2.4	.	2.0	.	1.8	.	.	.
Total hospital	3.1	4.3	0.71	4.0	0.76	2.2	1.39	3.2	0.96
Surgical Operations									
Inpatient	321	1,424	0.23	1,403	0.23	161	1.99	386	0.83
Outpatient	889	3,187	0.28	4,482	0.20	905	0.98	801	1.11
Inpatient as % of all surgeries	26.5%	30.9%	0.86	23.8%	1.11	15.1%	1.75	32.5%	0.82
Outpatient Visits									
Non-emergency visits	27,339	75,046	0.36	51,093	0.54	28,464	0.96	23,974	1.14
Emergency visits	8,633	14,086	0.61	12,245	0.71	5,806	1.49	8,594	1.00
Full-time Equivalents (FTEs)									
Administrators	7.0	14.8	0.47	15.8	0.44	4.7	1.48	7.0	1.00
Nurses, licensed	33.1	160.1	0.21	116.5	0.28	29.7	1.11	34.7	0.95
Ancillary nursing personnel	5.2	54.3	0.10	30.8	0.17	8.9	0.59	2.5	2.08
All other personnel	84.2	384.2	0.22	295.7	0.28	78.0	1.08	91.7	0.92
Total FTEs	129.4	613.5	0.21	458.8	0.28	121.3	1.07	135.9	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	33.2	14.6	2.27	16.4	2.03	23.2	1.43	35.1	0.95
Nurses, licensed	156.7	157.9	0.99	120.8	1.30	145.5	1.08	173.6	0.90
Ancillary nursing personnel	24.7	53.6	0.46	31.9	0.77	43.6	0.57	12.5	1.97
All other personnel	398.9	378.9	1.05	306.4	1.30	382.7	1.04	459.5	0.87
Total FTEs	613.4	605.0	1.01	475.4	1.29	595.0	1.03	680.7	0.90
Total Hospital:									
Beds set up and staffed	15	Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:			
Discharges	1,039	Health maintenance		Beds set up and staffed		Bassinets			0
Inpatient days	3,021	organization (HMO) Yes		Discharges		Total births			42
		Preferred Provider		Inpatient days		Newborn days			73
		organization (PPO) Yes							

Ripon Medical Center  
Ripon

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
-----							
General Medical-Surgical:							
Adult medical-surgical, acute	1	11	862	2,757	68.7%	7.6	3.2
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	5	0	46	87	. %	0.2	1.9
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	4	77	177	12.1%	0.5	2.3
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
-----							

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
-----							
Administrators/asst. administrators	7	0	7.0	Radiological services personnel	6	6	10.2
Physicians and dentists	2	0	2.0	Occupational therapists	1	1	1.4
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	22	23	31.4	Physical therapists	2	0	2.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	5	0	5.0
Licensed practical nurses	1	2	1.7	Recreational therapists	0	0	0.0
Ancillary nursing personnel	0	10	5.2	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	7	1	7.1
Medical records personnel	4	4	6.2	All other personnel	31	19	40.1
Pharmacy personnel	1	2	2.0	-----			
Clinical laboratory personnel	4	6	6.2	TOTAL	95	74	129.4

Ripon Medical Center  
Ripon

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$18,653,601	Cash and cash equivalents	\$243,599	Current liabilities	\$1,648,887
Less deductions	5,810,833	Net Patient receivables	2,234,111	Long-term debt	4,163,621
Net patient revenue	12,842,768	Other receivables	12,319	Other liabilities	10,775
Plus other revenue	508,937	Land, bldgs and equip: Net	9,959,648	Subtotal	5,823,283
Total revenue	13,351,705	Other assets	1,226,766		
Less expenses	13,842,648			Unrestricted fund balance	7,853,160
Nonoperating gains/losses	-32,879	Total Assets	\$13,676,443	Total liabilities & fund balance	\$13,676,443
Net Income	\$-523,822			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$9,119,730]	48.9%	41.7%	1.17	42.0%	1.16	45.6%	1.07	48.1%	1.02
Medical Assistance [ \$986,046]	5.3%	9.0%	0.59	5.7%	0.92	7.8%	0.68	4.5%	1.17
Commercial [ \$7,703,516]	41.3%	43.2%	0.96	48.4%	0.85	39.7%	1.04	42.2%	0.98
All other [ \$844,309]	4.5%	6.1%	0.74	3.8%	1.19	6.9%	0.66	5.2%	0.88
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$3,910,999]	21.0%	23.7%	0.88	19.7%	1.07	21.9%	0.96	21.6%	0.97
Medical Assistance [ \$577,632]	3.1%	6.0%	0.52	3.5%	0.89	4.0%	0.77	2.4%	1.27
Commercial [ \$1,194,174]	6.4%	9.4%	0.68	9.9%	0.65	6.1%	1.04	5.9%	1.08
Charity care [ \$49,152]	0.3%	1.2%	0.22	0.8%	0.31	0.7%	0.37	0.2%	1.47
All other [ \$78,876]	0.4%	1.4%	0.30	0.4%	1.03	0.9%	0.50	0.3%	1.31
Total deductions [ \$5,810,833]	31.2%	41.7%	0.75	34.3%	0.91	33.7%	0.93	30.5%	1.02
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.8%	5.1%	0.75	3.0%	1.27	2.9%	1.30	2.4%	1.56
Net gains/losses as % of net income	6.3%	5.3%	1.18	17.3%	0.36	0.4%	15.93	-4.2%	-1.50
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$6,253,804]	45.2%	47.8%	0.95	51.6%	0.88	51.8%	0.87	46.8%	0.97
Supplies and services[ \$5,747,648]	41.5%	40.5%	1.02	35.5%	1.17	34.0%	1.22	39.9%	1.04
Capital component [ \$1,484,157]	10.7%	8.7%	1.23	10.5%	1.02	10.0%	1.07	11.4%	0.94
Bad debt [ \$357,039]	2.6%	3.0%	0.86	2.4%	1.08	4.1%	0.62	1.8%	1.41
Fiscal Statistics									
Operating margin	-3.7%	6.1%	-0.61	5.0%	-0.74	6.0%	-0.62	-2.7%	1.34
Total hospital profit margin	-3.9%	6.4%	#	5.9%	-0.66	6.0%	#	-2.6%	1.49
Return on equity	-6.7%	10.0%	-0.67	8.5%	-0.78	12.9%	#	-3.9%	1.72
Current ratio	1.8	2.5	0.72	2.9	0.63	1.6	1.10	2.4	0.77
Days in net patient accounts receivable	63.5	57.8	1.10	61.8	1.03	66.9	0.95	.	.
Average payment period	47.2	52.6	0.90	40.5	1.17	68.0	0.69	43.0	1.10
Equity financing	57.4%	56.2%	1.02	63.1%	0.91	49.6%	1.16	58.3%	0.98
Long-term debt to equity ratio	0.5	0.5	1.12	0.4	1.18	0.6	0.82	0.6	0.96
Times interest earned	-1.1	5.0	#	4.2	-0.25	4.0	-0.27	-0.2	5.90
Total asset turnover	1.0	0.9	1.11	0.9	1.09	1.1	0.92	0.9	1.14
Average age of plant: years	9.0	9.5	0.94	8.3	1.09	9.2	0.98	8.3	1.08
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	-2.1%	.
Output gross rev (% of total gross pt. rev)	60.8%	44.1%	1.38	55.1%	1.10	65.7%	0.93	54.6%	1.11
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,350	\$7,870	0.68	\$6,169	0.87	\$3,434	1.56	\$4,516	1.18
Inpatient net revenue per day	\$1,745	\$1,834	0.95	\$1,587	1.10	\$1,535	1.14	\$1,412	1.24
Outpatient net rev per visit	\$211	\$343	0.61	\$484	0.44	\$232	0.91	\$221	0.95